## Finance Committee Report

Met on June 4, 2019
www.BranchDistrictLibrary.org
The BDL Finance Committee met on June 4 to discuss a variety of scenarios presented by the Director for amending the 2019 Operating Budget. The scenario, presented here, was selected by the Committee as one that, while still resulting in a deficit this year, would put the library back on track to a balanced budget for 2020.

Non-personnel cuts recommended in this proposed budget amendment are:

- $10 \%$ cut to the materials budget. The Director said this cut would come entirely from the Coldwater Branch. The current budgeted amount is proving too difficult to spend at this Branch given the amount of shelf space to actually house the materials.
- $10 \%$ cut to the programming budgets.
- The NewsBank online information service will be eliminated.
- The Hoopla digital media service will be put on a strict monthly budget resulting in a $20 \%$ cut for the remainder of the year and going forward.
- Unique Debt Collections will be dropped with library staff picking up that task.
- Cutting $75 \%$ from equipment maintenance. We have spent a lot less than previous years, so fingers crossed.
- Cutting about $60 \%$ from training, lowering budget for mileage.

There are concerns about continued high expenditures in Office Supplies and Janitorial Supplies which the Director should closely examine to make sure targets are met. In addition to the above cuts, the Committee increased the revenue projection with additions reflecting higher Personal Property Tax reimbursements and higher penal fine receipts YTD 2019.

Unfortunately, with staffing comprising 70\%+ of the budget, cuts from personnel costs were also unavoidable. In addressing these cuts, the Committee examined the roles of the positions affected, along with the current and projected levels of library business with the goal of avoiding layoffs, if possible.

In the 2019 Budget adopted in December, there were 20 full-time employees. This recommendation reduces that number to 13 . This reduction is partly achieved through the elimination of 2 positions: the Teen Librarian, which is being subsumed into the Director of Public Services position; and the Systems Librarian, whose duties are being added to the Library Director position.

Another full-time position-that of adult programming coordinator and interlibrary loan clerkhas been removed through attrition and the authorized creation last month of a half-time interlibrary loan position. A part-time Coldwater clerk position has been vacant since spring and the Coldwater Branch will continue to try to work around this vacancy.

The balance of the reduction comes from recommending moving 6 positions from full-time to part-time status. These positions are:

- The BDL Administrative Assistant.
- 2 technical services clerks (cataloging).
- 1 Coldwater clerk (part technical services, part public services).
- 1 Quincy public services clerk.
- 1 Union Twp. public services clerk.

The 13 full-time positions remaining would be:

- The 4 branch managers of the busiest branches, open 40 or more hours each week: Bronson, Coldwater, Quincy, Union Twp.
- 1 Bronson public services clerk, where the daily level of business justifies 2 full-time staff and 1 part-time clerk.
- 1 Coldwater clerk who partly works at the the public service desk, partly works on programming, and partly doing debt collections. This position will pick up more work after dropping Unique Debt Collections services.
- 1 Bookkeeper, a district-level support position.
- 2 IT Department Assistants, district-level support staff who have increased workflow with John doing less in that department with his move to the Director position.
- 1 Teen services clerk, a district-level support position working on implementing programming for teens. We are committed to maintaining high-quality teen programming, and two part time teen positions would not be able to both plan and execute all the district programming.
- 3 management staff: Director, Assistant Director, and Director of Public Services.

More detail will be found in the budget draft that follows this report. The above recommendation comes from looking at the current and projected work levels, identifying which tasks could be absorbed by other staff or departments and which could not. This Committee's recommendation is not made lightly.

The Committee further recommends that health insurance benefits offered to full-time staff be extended until the end of our current insurance contract year—November 30, 2019—for the 6 staff above reduced in hours to part time.

As detailed in the budget documents below, these recommendations will still result in a deficit for 2019, but in 2020 it should be possible to have a balanced budget once again.

Submitted by the BDL Finance Committee

## BRANCH DISTRICT LIBRARY

## 2019 DRAFT BUDGET AMENDMENT

 6/17/2019| Projected Operating Revenues | $\$$ | $1,909,308.50$ |
| :--- | :---: | :---: |
| Projected Operating Expenditures | $\$$ | $1,962,516.35$ |
| Difference | $\$$ | $(53,207.85)$ |
|  |  |  |
| Fund Balance Status | $\$$ | $805,984.48$ |
| Actual Unrestricted Unassigned Fund Balance as of $12 / 31 / 2018$ | $\$$ | $(53,207.85)$ |
|  | $\$$ | $752,776.63$ |

Branch District Library provides informational, educational, and recreational materials and services for the people of Branch County. This is accomplished through development, maintenance, and promotion of materials, physical spaces, and programs receptive to the diverse interests and needs of our community. The overall plan for 2019 is to implement the new Strategic Plan--this will guide us in providing library services to our patrons. Providing excellent service to our patrons requires staff training. We will be taking advantage of the numerous online opportunities for training.

|  | 2016 <br> Actual from Audit |  | 2017 <br> Actual from Audit |  | 2018 <br> Actual from Audit |  | 2019 <br> Budget Adopted Dec. 2018 |  | 2019 <br> Draft Budget Amendment |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Branch Co. Taxable Value | \$ | 1,358,628,659 | \$ | 1,371,398,048 | \$ | 1,371,398,048 | \$ | 1,431,852,947 | \$ | 1,431,852,947 |  |
| Millage 1 Rate (1991, in perpetuity) ${ }^{1}$ | \$ | 0.0006050 | \$ | 0.0006050 | \$ | 0.0006050 | \$ | 0.0006048 | \$ | 0.0006048 |  |
| Millage 2 Rate (2015-2022) | \$ | 0.0005000 | \$ | 0.0005000 | \$ | 0.0005000 | \$ | 0.0004999 | \$ | 0.0004999 |  |
| TOTAL MILLAGE RATE | \$ | 0.0011050 | \$ | 0.0011050 | \$ | 0.0011050 | \$ | 0.0011047 | \$ | 0.0011047 |  |
| Millage 1 |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ | \$ | 865,984.66 | \$ | 865,984.66 |  |
| Millage $2^{2}$ |  | n/a |  | n/a |  | n/a | \$ | 715,783.29 | \$ | 715,783.29 |  |
| total millage revenue | \$ | 1,494,668 | \$ | 1,496,479 | \$ | 1,518,006 | \$ | 1,581,767.95 | \$ | 1,581,767.95 |  |
| Personal Property Tax ${ }^{3}$ |  | n/a | \$ | 38,791 | \$ | 64,610 | \$ | - |  | 41,061.69 | The PPT was in the approved 2018 budget, but missing from the 2019 draft. This amount was what was received in Feb. 2019. PPT to be phased out by 2022. |
| Industrial Facilities Tax ${ }^{4}$ | \$ | 21,003 | \$ | 14,850 | \$ | 11,825 | \$ | 15,000.00 |  | 12,000.00 | IFT is an alternate tax when tax abatements are granted. Hard to judge what we'll get. 11,874.78 recevied YTD May 31 |
| Payment in Lieu of Taxes (PILOT) | \$ | 3,644 | \$ | 6,359 | \$ | 3,208 | \$ | - |  | 3,000.00 | Also hard to judge, but probably |
| total tax revenue | \$ | 1,519,314 | \$ | 1,556,479 | \$ | 1,597,648 | \$ | 1,596,767.95 |  | 1,637,829.64 |  |
| Subtracted to Capital Funds ${ }^{4}$ | \$ | $(233,677)$ | \$ | $(234,037)$ | \$ | $(118,575)$ | \$ | (25,979.54) |  | (25,979.54) |  |
| Total Taxes for Operating | \$ | 1,285,637 | \$ | 1,322,442 | \$ | 1,479,073 | \$ | 1,570,788.41 |  | 1,611,850.10 |  |
| State Shared Revenue ${ }^{5}$ | \$ | 30,672 | \$ | 30,680 | \$ | 34,397 | \$ | 34,458.40 | \$ | 34,458.40 |  |
| Interest Earned | \$ | 7,262 | \$ | 10,333 | \$ | 10,499 | \$ | 4,000.00 | \$ | 8,000.00 |  |
| Penal Fines ${ }^{6}$ | \$ | 256,054 | \$ | 184,242 | \$ | 214,515 | \$ | 190,000.00 | \$ | 220,000.00 |  |
| Charges for Services ${ }^{7}$ | \$ | 27,852 | \$ | 27,580 | \$ | 24,526 | \$ | 22,000.00 | \$ | 22,000.00 |  |
| Reimbursements ${ }^{8}$ | \$ | 54,099 | \$ | 13,632 | \$ | 16,127 | \$ | 12,000.00 | \$ | 12,000.00 |  |
| Miscellaneous Revenue ${ }^{9}$ | \$ | 10,845 | \$ | 11,861 | \$ | 1,439 | \$ | 5,000.00 | \$ | 1,000.00 | We are not likely to sell an additional $\$ 4 \mathrm{k}$ worth of memory sticks and earbuds. |
| Capital Transfers | \$ | 20,672 | \$ | 64,380 | \$ |  | \$ | - |  | - |  |
| total operating revenues | \$ | 1,672,421 | \$ | 1,664,221 | \$ | 1,780,576 | \$ | 1,838,246.81 | \$ | 1,909,308.50 |  |
| Expenditures | S | 1,521,205 | \$ | 1,682,581 | \$ | 2,054,925 | \$ | 1,973,607.04 | \$ | 1,962,516 |  |
| Difference | \$ | 151,216 | \$ | $(18,360)$ | \$ | $(274,349)$ | \$ | (135,360.23) | \$ | $(53,207.85)$ |  |
| Unrestricted Unassigned Fund Balance | \$ | 1,098,693 | \$ | 1,080,333 | \$ | 805,984 | \$ | 670,624.25 | \$ | 752,776.63 |  |

Notes

1. Voter approved millage was 0.7 mills, reduced to 0.6048 by the Headlee Amendment.
2. All revenue generated from Millage 2 is to be added to the general fund for operating expenses. Operating expenses are expenditures the library incurs performing its normal operations. These expenses include but are not limited to salaries, utilities, materials and supplies.

3 PPT phaseout over 7 years from 2015-2021
"The IFT effectively cuts the property taxes on qualifying industrial equipment or real estate by $50 \%$ for up to twelve years; it is really a $100 \%$
4 abatement of the property taxes, which is replaced with the Industrial Facilities Tax at $50 \%$ of the tax rate used to calculate the normal property tax liability. Mechanically, it works essentially as a simple $50 \%$ reduction in the property tax bill." from
https://www.penzienlaw.com/blog/2011/may/michigan-property-tax-abatements-for-industrial-/
5. FY 2018-19 State Aid rate is .39689475 per capita, twice a year. Our service population is 45,130 .
6. Penal Fines from both Branch County and Allen Township of Hillsdale County.
7. Charges for Services includes income from prints and copies.
8. Reimbursements come from the Branch County Literacy Council for payroll processing services and from the Woodlands Library Cooperative for our
9. Miscellaneous Revenue includes income from lost and damaged materials fees, Unique Collections, flash drives, ear buds, etc.

| Expenditures | $\begin{gathered} 2016 \\ \text { Actual } \\ \text { from audit } \end{gathered}$ |  |  | $\begin{gathered} 2017 \\ \text { Actual } \\ \text { from audit } \end{gathered}$ |  | 2018 <br> Actual from audit |  | $\begin{gathered} 2019 \\ \text { Budget } \\ \text { adopted Dec. } 2018 \end{gathered}$ | 2019DraftReduction in FTInsurance to $11 / 30$for those reduced from FT |  |  |  | 20 ection ction in Staff tbacks Restore |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PERSONNEL SERVICES AND BENEFITS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | \$ | 825,525 | \$ | 977,320 | \$ | 1,113,618 | \$ | 1,037,459.47 | \$ | 1,048,393.48 |  | \$ | 1,003,273.88 |  |
| Board per Diem | \$ | 2,314 | \$ | 461 | \$ | 2,875 | \$ | 4,200.00 | \$ | 4,200.00 |  | \$ | 4,200.00 |  |
| Payroll Taxes | \$ | 63,792 | \$ | 75,558 | \$ | 85,016 | \$ | 82,996.76 | \$ | 83,871.48 |  | \$ | 80,261.91 |  |
| Health Insurance | \$ | 70,031 | \$ | 105,759 | \$ | 264,223 | \$ | 271,971.07 | \$ | 244,375.40 |  | \$ | 188,075.32 | 2020 projection includes $10 \%$ increase |
| Unemployment Insurance | \$ | 5,792 | \$ | 1,448 | \$ |  | \$ | 2,000.00 | \$ | 8,000.00 |  | \$ | 8,000.00 |  |
| Workman's Comp Insurance | \$ | 1,390 | \$ | 4,640 | \$ |  | \$ | 4,000.00 | \$ | 1,000.00 |  | \$ | 1,000.00 |  |
| Longevity ${ }^{1}$ | \$ | 2,375 | \$ | 14,161 | \$ | - | \$ | - | \$ | 875.00 | Shouldn't have been zero | \$ | 1,000.00 |  |
| Deferred Compensation | \$ | 5,000 | \$ | 3,000 | \$ | 6,000 | \$ | 6,000.00 | \$ | 6,000.00 |  | \$ | 6,000.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PROGRAMS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Supplies | \$ |  | \$ |  | \$ | 15,965 | \$ | 13,655.00 | \$ | 12,290.00 |  | \$ | 16,000.00 | Restoring to 2018 Levels |
| Performers | \$ |  | \$ |  | \$ | 16,652 | \$ | 13,655.00 | \$ | 12,290.00 | 10\% reduction for 2019 | \$ | 16,000.00 | Restoring to 2018 Levels |
| Food | \$ | - | \$ | - | \$ | 2,010 | \$ | 3,000.00 | \$ | 2,700.00 | 10\% reduction for 2019 | \$ | 2,000.00 |  |
| Community Promotions | \$ | 37,473 | \$ | 40,124 | \$ | 5,947 | \$ | 6,000.00 | \$ | 5,400.00 |  | \$ | 6,000.00 | Restoring to 2018 Levels |
| COLLECTION MATERIALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Books | \$ | 91,422 | \$ | 88,539 | \$ | 93,764 | \$ | 90,000.00 | \$ | 81,000.00 |  | \$ | 81,000.00 |  |
| Periodicals | \$ | 7,706 | \$ | 9,022 | \$ | 7,860 | \$ | 8,000.00 | \$ | 7,000.00 | - $10 \%$ reduction from CW Branch only | \$ | 7,000.00 |  |
| Audio/visual | \$ | 18,404 | \$ | 16,753 | \$ | 17,998 | \$ | 19,870.00 | \$ | 18,000.00 |  | \$ | 18,000.00 |  |
| Digital Services ${ }^{2}$ | \$ | - | \$ | - | \$ | 43,799 | \$ | 27,327.00 | \$ | 34,489.00 | Mango covered by WLC, NewsBank to be dropped. Both save about $\$ 9 k$. $\$ 6 \mathrm{k}$ for OverDrive and Ancestry, the balance is Hoopla, reduced to $\$ 2 \mathrm{k} /$ month starting in June. | \$ | 36,000.00 | Hoopla increased to \$2500/month |
| FACILITIES RENT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rents and Leases | \$ | 1,818 | \$ | 1,352 | \$ | 1,920 | \$ | 2,000.00 | \$ | 2,000.00 |  | \$ | 2,000.00 |  |
| UTILITIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunication Services (phone + internet) | \$ | 6,281 | \$ | 8,789 | \$ | 24,553 | \$ | 25,428.63 | \$ | 26,000.00 | \$7k spent through May 31 | \$ | 26,000.00 |  |
| Electric, Water, Sewer \& Solid Waste Services | \$ | 35,300 | \$ | 38,344 | \$ | 28,383 | \$ | 30,687.11 | \$ | 31,000.00 | \$12k spent through May 31 | \$ | 31,000.00 |  |
| GENERAL SUPPLIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Supplies | \$ | - | \$ | 6,906 | \$ | 18,137 | \$ | 18,000.00 | \$ | 18,000.00 |  | \$ | 18,000.00 |  |
| Office Supplies | \$ | 37,372 | \$ | 24,885 | \$ | 40,296 | \$ | 26,000.00 | \$ | 30,000.00 | \$14k spent through May 31 | 5 | 30,000.00 |  |
| Janitorial Supplies | \$ | - | \$ |  | \$ |  | \$ | 1,700.00 | \$ | 3,000.00 | \$1600 spent through May 31 | \$ | 3,000.00 |  |
| POSTAGE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Postage | \$ | 3,110 | \$ | 3,521 | \$ | 4,803 | \$ | 3,200.00 | \$ | 6,000.00 | We are sending more mail: overdue notices, donation letter, etc. | \$ | 6,000.00 |  |
| InterLibrary Loans | \$ |  | \$ |  | \$ |  | \$ | 1,500.00 | \$ | 1,000.00 | \$200 spent through May 31 | \$ | 1,000.00 |  |
| ADVERTISING AND PUBLISHING |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Public Announcements | \$ |  | \$ |  | \$ |  | \$ | 3,000.00 | \$ | 1,000.00 | \$308 spent through May 31 | \$ | 3,000.00 |  |
| Printing and Binding | \$ | 3,691 | \$ | 6,237 | \$ | 7,244 | \$ | 2,000.00 | \$ | 2,000.00 |  | \$ | 2,000.00 |  |
| LICENSES \& FEES $^{3} \mathrm{l}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Broadcast Content Fees |  |  |  |  | \$ | 2,369 | \$ | - | \$ | - |  | \$ | - |  |
| CONTRACTUAL SERVICES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Janitorial Services | \$ | - | \$ | - | \$ | 26,448 | \$ | 15,000.00 | \$ | 21,000.00 | Number in Dec budget not accurate | \$ | 21,000.00 |  |
| Building \& Grounds Maintenance Services | \$ | 119,206 | \$ | 51,312 | \$ | 59,907 | \$ | 45,000.00 | \$ | 45,000.00 |  | \$ | 45,000.00 |  |
| Building \& Grounds Maintenance Materials | \$ | 8,784 | \$ | 13,300 | \$ |  | \$ | 9,000.00 | \$ | 3,000.00 | \$713 spent through May 31 | \$ | 9,000.00 |  |
| Woodlands Cooperative Fees | \$ | 18,751 | \$ | 20,155 | \$ | 21,900 | \$ | 19,000.00 | \$ | 22,000.00 | Number in Dec budget not accurate | \$ | 22,000.00 |  |
| TECHNOLOGY ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Technology Hardware | \$ | - | \$ | - | \$ | - | \$ | 40,000.00 | \$ | 40,000.00 |  | \$ | 40,000.00 |  |
|  |  | 36,162 | \$ | - | \$ | 8,652 | \$ | 8,775.00 | \$ | 2,000.00 | Always hard to predict, but only \$350 spent through April | \$ | 6,000.00 | Increased to near 2018 levels |
| Licensing \& Subscription Services ${ }^{5}$ CONTINUING EDUCATION |  |  |  |  |  |  |  |  |  |  | Adding HR software \& increasing use of |  |  |  |
|  | \$ | - | \$ | 64,048 | \$ | 13,887 | \$ | 40,000.00 | \$ | 45,000.00 | 1Password | \$ | 45,000.00 |  |



Notes
1 Longevity has been included with salaries, per accountant's advice.
2 Digital services include services which directly benefit the patron, such as Mango Language, OverDrive, Hoopla, etc.
Mango is now covered by the Woodlands Coop. NewsBank will be dropped.
3 Licenses \& Fees have been moved into Technology: Licensing \& Subscription Services.
4 Technology is a new category and has been moved out of capital funds.
5 Licensing \& Subscription Services includes charges for services that indirectly support patrons, such our online catalog, cash register software (allows us to take debit and credit cards), security software for computers, etc.

BRANCH DISTRICT LIBRARY PAY SCALE
2019
No COLA in 2019.


Employees: Reduction in FT


