2018 GENERAL FUND BUDGET SUMMARY

Projected Operating Revenues
Projected Operating Expenditures
Difference

Fund Balance Status
Actual Unrestricted Unassigned Fund Balance as of 12/31/2016

Estimated Operating Budget Surplus as of 12/31/17
Estimated Unrestricted Unassigned Fund Balance as of 12/31/2017

Estimated Operating Budget Difference as of 12/31/2018
Estimated Unrestricted Unassigned Fund Balance as of 12/31/2018

| $\$$ | $1,827,342.30$ |
| ---: | ---: |
| $\$$ | $1,876,703.90$ |
| $-\$$ | $49,361.60$ |

$\$ 1,827,342.30$
-\$ 49,361.60
\$ 1,098,693.10
272,026.26
$\$ 1,724,084.18$
-\$ 49,361.60
\$ 1,402,696.32

Branch District Library provides informational, educational, and recreational materials and services for the people of Branch County. This is accomplished through development, maintenance, and promotion of materials, physical spaces, and programs receptive to the diverse interests and needs of our community. The overall plan for 2018 is to implement a new Strategic Plan--this will guide us in providing library services to our patrons. We know that our communities like our branches to be open to enable the most use. We also know that our patrons are beginning to use the digital services we provide; computer usage is up as well. These services and more require increased staffing hours and, just as importantly, an increase in staff training. It is vitally important--and fiscally advantageous--to keep trained staff.

We have heard from members of our communities that they expect branch managers to be employed full time; their clerks need to be full time as well, so that managers are not working alone with the public. Full time status will also enable more time to plan programs and this planning will expand the programming. This proposed budget addresses the costs associated with these plans.

## REVENUES

Branch Co. Taxable Value

Millage 1 Rate (1991, in perpetuity) ${ }^{1}$ Millage 2 Rate (2015-2022) TOTAL MILLAGE RATE

Millage 1 Tax Income
Millage 2 Tax Income ${ }^{2}$ Total Property Tax Income ${ }^{3}$ Industrial Facilities Tax Total Taxes
Subtracted to Capital Funds ${ }^{4}$
Total Taxes for Operating
State Shared Revenue ${ }^{5}$
Interest Earned
Penal Fines ${ }^{6}$
Charges for Services ${ }^{7}$
Reimbursements ${ }^{8}$
Miscellaneous Revenue ${ }^{9}$
Personal Property Tax Reimbursement Capital Transfers
TOTAL OPERATING REVENUES

| 2016 Budgeted |  | 2016 Actual |  | 2017 Budgeted |  | 2017 YTD |  | 2017 Projected |  | 2018 Proposed |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 94,454,321.00 | \$ | 1,358,628,659.00 | \$ | 1,358,625,659.00 | \$ | 1,371,398,048.00 | \$ | 1,371,398,048.00 | \$ | 71,398,048.00 |
|  | 0.000605 |  | 0.000605 |  | 0.000605 |  | 0.000605 |  | 0.000605 |  | 0.000605 |
|  | 0.000500 |  | 0.000500 |  | 0.000500 |  | 0.000500 |  | 0.000500 |  | 0.000500 |
|  | 0.001105 |  | 0.001105 |  | 0.001105 |  | 0.001105 |  | 0.001105 |  | 0.001105 |
| \$ | 824,662.85 | \$ | 821,970.34 | \$ | 821,968.52 |  | n/a |  | n/a | \$ | 829,695.82 |
| \$ | 681,539.55 | \$ | 679,314.34 | \$ | 679,312.83 |  | n/a |  | n/a | \$ | 685,699.02 |
| \$ | 1,506,202.40 | \$ | 1,285,637.00 | \$ | 1,501,281.35 | \$ | 1,422,549.63 | \$ | 1,554,418.52 | \$ | 1,515,394.84 |
| \$ | 15,000.00 | \$ | 21,002.67 | \$ | 21,000.00 | \$ | 14,850.41 | \$ | 14,850.41 | \$ | 15,000.00 |
| \$ | 1,521,202.40 | \$ | 1,135,352.32 | \$ | 1,522,281.35 | \$ | 1,437,400.04 | \$ | 1,569,268.93 | \$ | 1,530,394.84 |
| -\$ | 235,617.96 | -\$ | 233,677.17 | -\$ | 234,848.15 | -\$ | 234,848.15 | -\$ | 234,848.15 | -\$ | 118,527.97 |
| \$ | 1,285,584.45 | \$ | 1,285,637.00 | \$ | 1,287,433.20 | \$ | 1,320,381.47 | \$ | 1,320,381.47 | \$ | 1,411,866.87 |
| \$ | 30,468.55 | \$ | 30,672.10 | \$ | 30,672.10 | \$ | 30,680.44 | \$ | 33,469.57 | \$ | 34,137.46 |
| \$ | 2,000.00 | \$ | 7,262.00 | \$ | 5,177.46 | \$ | 3,074.20 | \$ | 3,353.67 | \$ | 3,658.55 |
| \$ | 175,000.00 | \$ | 256,054.00 | \$ | 175,000.00 | \$ | 154,397.72 | \$ | 168,433.88 | \$ | 183,746.05 |
| \$ | 27,000.00 | \$ | 27,852.00 | \$ | 27,000.00 | \$ | 22,125.85 | \$ | 24,137.29 | \$ | 26,331.59 |
| \$ | 28,074.00 | \$ | 54,099.00 | \$ | 40,000.00 | \$ | 12,963.49 | \$ | 14,141.99 | \$ | 15,427.62 |
| \$ | 16,000.00 | \$ | 10,845.00 | \$ | 11,860.91 | \$ | 24,764.99 | \$ | 27,016.35 | \$ | 29,472.38 |
| \$ | - | \$ | - | \$ | 37,915.00 | \$ | 38,723.49 | \$ | 42,243.81 | \$ | 46,084.15 |
| \$ | 20,672.00 | \$ | 20,672.00 | \$ | 64,380.08 | \$ | 64,380.08 | \$ | 70,232.81 | \$ | 76,617.62 |
| \$ | 1,584,799.00 | \$ | 1,693,093.10 | \$ | 1,679,438.75 | \$ | 1,671,491.73 | \$ | 1,703,410.84 | \$ | 1,827,342.30 |
| \$ | 1,504,115.00 | \$ | 1,485,043.00 | \$ | 1,684,796.46 | \$ | 1,312,769.20 | \$ | 1,431,384.58 | \$ | 1,876,703.90 |
| \$ | 80,684.00 | \$ | 208,050.10 | -\$ | 5,357.71 | \$ | 358,722.53 | \$ | 272,026.26 | -\$ | 49,361.60 |
| \$ | 926,805.00 | \$ | 1,098,693.10 | \$ | 1,093,335.39 | \$ | 1,452,057.92 | \$ | 1,724,084.18 | \$ | 1,402,696.32 |

## Notes

1. Voter approved millage was 0.7 mills, reduced to 0.605 by the Headlee Rollback.
2. All revenue generated from Millage 2 is to be added to the general fund for operating expenses.
3. Total tax income equals Millage 1 plus Millage 2. Also includes Delinquent Taxes, and Payments in Lieu of Taxes (PILOT),
4. Capital funds are $1 / 7$ of the income from Millage 1, as per the Plan of Service.
5. 2017 State Aid rates are $\$ 0.3639$ per capita, twice a year. Our service population is 46,905 .
6. Penal Fines from both Branch County and Allen Township of Hillsdale County
7. Charges for Services includes income from such places as prints, faxes, exam proctoring. This amount will decrease because we no longer charge for faxes.
8. Reimbursements come from the Branch County Literacy Council for payroll processing services and from the Woodlands Library Cooperative for our MeLCat delivery.
9. Miscellaneous Revenue includes income from such places as lost and damaged book fees, replacement library cards, Unique Collections, flash drives, etc.

PERSONNEL SERVICES AND BENEFITS

## Salaries

Board per Diem
Payroll Taxes
Insurance Benefits ${ }^{1}$
Other Benefits ${ }^{2}$
Deferred Compensation
Liability Insurance
FACILITIES RENT
Rents and Leases
UTILITIES
Telecommunication Services
Electric, Water, Sewer \& Solid Waste Services
GENERAL SUPPLIES
Operating Supplies
Office Supplies
Janitorial Supplies
Food/Catering
POSTAGE
Postage ${ }^{3}$
EDUCATION AND TRAVEL
Travel-Business
Travel-Training
Training \& Education
Education Reimbursement
MEMBERSHIPS AND DUES
Memberships and Dues
ADVERTISING AND PUBLISHING
Public Announcements
Printing and Binding
PROGRAMS
Supplies
Performers
Food
Community Promotions ${ }^{4}$
COLLECTION MATERIALS
Books
Professional \& Technical Publications
Periodicals
Audio/visual
Digital Services ${ }^{5}$

## EXPENDITURES

| $2016$ <br> udgeted |  | $\begin{gathered} 2016 \\ \text { Actual } \end{gathered}$ |  | $2017$ <br> Budgeted |  | $\begin{gathered} 2017 \\ \text { YID 10/16/17 } \end{gathered}$ |  | $\begin{aligned} & 2017 \\ & \text { Projected } \end{aligned}$ |  | $\begin{gathered} 2018 \\ \text { Proposed } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 812,391.00 | \$ | 825,525.00 | \$ | 970,784.34 | \$ | 694,938.95 | \$ | 758,115.22 | \$ | 1,037,459.47 |
| \$ | 1,920.00 | \$ | 2,314.00 | \$ | 4,200.00 | \$ | 675.00 | \$ | 736.36 | \$ | 4,200.00 |
| \$ | 62,276.00 | \$ | 63,792.00 | \$ | 77,662.75 | \$ | 52,216.78 | \$ | 56,963.76 | \$ | 82,996.76 |
| \$ | 74,107.00 | \$ | 77,213.00 | \$ | 119,230.52 | \$ | 174,883.95 | \$ | 190,782.49 | \$ | 223,300.32 |
| \$ | 2,850.00 | \$ | 2,375.00 | \$ | 6,825.00 | \$ | 2,125.00 | \$ | 2,318.18 | \$ | 4,275.00 |
| \$ | 6,000.00 | \$ | 5,000.00 | \$ | 7,500.00 | \$ | 3,000.00 | \$ | 3,272.73 | \$ | 3,272.73 |
| \$ | 17,723.00 | \$ | 14,769.00 | \$ | 14,770.00 | \$ | 4,040.16 | \$ | 4,407.45 | \$ | 16,112.73 |
| \$ | 1,217.00 | \$ | 1,818.00 | \$ | 1,900.00 | \$ | 936.00 | \$ | 1,021.09 | \$ | 1,100.00 |
| \$ | 6,401.00 | \$ | 6,281.00 | \$ | 6,270.00 | \$ | 7,167.85 | \$ | 7,819.47 | \$ | 6,270.00 |
| \$ | 35,131.00 | \$ | 35,300.00 | \$ | 35,000.00 | \$ | 28,304.88 | \$ | 30,878.05 | \$ | 31,000.00 |
| \$ | - | \$ | - | \$ | 15,000.00 | \$ | 21,283.55 | \$ | 23,218.42 | \$ | 10,000.00 |
| \$ | 35,895.00 | \$ | 37,372.00 | \$ | 20,000.00 | \$ | 16,991.44 | \$ | 18,536.12 | \$ | 21,818.18 |
| \$ | - | \$ | - | \$ | 3,000.00 | \$ | 1,567.48 | \$ | 1,709.98 | \$ | 3,272.73 |
| \$ | 238.00 | \$ | 238.00 | \$ | 1,000.00 | \$ | 796.09 | \$ | 868.46 | \$ | 1,000.00 |
| \$ | 3,084.00 | \$ | 3,110.00 | \$ | 4,500.00 | \$ | 2,940.22 | \$ | 3,207.51 | \$ | 4,909.09 |
|  |  |  |  |  |  |  |  | \$ | - |  |  |
| \$ | 12,588.00 | \$ | 11,779.00 | \$ | 13,000.00 | \$ | 8,018.98 | \$ | 8,747.98 | \$ | 10,000.00 |
|  |  |  |  |  |  | \$ | 12,078.47 | \$ | 13,176.51 | \$ | 16,000.00 |
| \$ | 7,771.00 | \$ | 6,553.00 | \$ | 10,000.00 | \$ | 11,853.47 | \$ | 12,931.06 | \$ | 12,000.00 |
| \$ | 12,330.00 | \$ | 12,330.00 | \$ | - | \$ | - | \$ | - | \$ | 5,000.00 |
|  |  |  |  |  |  |  |  | \$ | - |  |  |
| \$ | 1,230.00 | \$ | 1,227.00 | \$ | 2,000.00 | \$ | 3,256.39 | \$ | 3,552.43 | \$ | 3,000.00 |
|  |  |  |  |  |  |  |  |  |  | \$ | 4,800.00 |
| \$ | 2,811.00 | \$ | 3,691.00 | \$ | 9,600.00 | \$ | 5,266.24 | \$ | 5,744.99 | \$ | 4,800.00 |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 13,655.00 |
|  |  |  |  |  |  |  |  | \$ | - | \$ | 13,655.00 |
|  |  |  |  |  |  |  |  | \$ | - | \$ | 13,655.00 |
| \$ | 37,611.00 | \$ | 37,473.00 | \$ | 36,400.00 | \$ | 29,085.06 | \$ | 31,729.16 | \$ | 6,000.00 |
| \$ | 101,924.00 | \$ | 91,422.00 | \$ | 87,169.00 | \$ | 62,489.70 | \$ | 68,170.58 | \$ | 90,000.00 |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 1,633.00 |
| \$ | 8,656.00 | \$ | 7,706.00 | \$ | 8,000.00 | \$ | 2,932.92 | \$ | 3,199.55 | \$ | 7,414.00 |
| \$ | 16,091.00 | \$ | 18,404.00 | \$ | 18,260.00 | \$ | 12,469.68 | \$ | 13,603.29 | \$ | 19,870.00 |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 27,626.00 |

## EXPENDITURES

LICENSES \& FEES
Bank \& Merchant Charges
Broadcast Content Fees ${ }^{6}$
CONTRACTUAL SERVICES
Janitorial Services
Building \& Grounds Maintenance Services Building \& Grounds Maintenance Materials
Licensing \& Subscription Services ${ }^{7}$
Other Contractual Services ${ }^{8}$

## OFESSIONAL SERVICES

Legal \& Accounting Services
Management \& Consulting Services ${ }^{9}$
MISCELLANEOUS
Employee Benefits
Correction of Prior Years' Taxes TOTAL EXPENDITURES
Revenues
Difference

|  | $2016$ <br> udgeted |  | $\begin{gathered} 2016 \\ \text { Actual } \end{gathered}$ |  | $\begin{gathered} 2017 \\ \text { 3udgeted } \end{gathered}$ |  | $\begin{aligned} & 2017 \\ & 10 / 16 / 17 \end{aligned}$ | $\begin{gathered} 2017 \\ \text { Projected } \end{gathered}$ |  | $\begin{gathered} 2018 \\ \text { Proposed } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,308.00 | \$ | 1,199.00 | \$ | 1,000.00 | \$ | 453.62 | \$ | 494.86 | \$ | 1,090.91 |
|  |  |  |  |  |  | \$ | 1,826.88 | \$ | 1,992.96 | \$ | 1,826.88 |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 20,640.00 |
| \$ | 132,899.00 | \$ | 119,206.00 | \$ | 75,000.00 | \$ | 33,913.68 | \$ | 36,996.74 | \$ | 45,000.00 |
| \$ | 9,305.00 | \$ | 8,784.00 | \$ | 9,000.00 | \$ | 9,233.24 | \$ | 10,072.63 | \$ | 9,000.00 |
|  |  |  |  | \$ | 46,224.85 | \$ | 48,822.28 | \$ | 53,260.67 | \$ | 22,801.11 |
| \$ | 22,501.00 | \$ | 18,751.00 | \$ | 19,000.00 | \$ | 18,854.67 | \$ | 20,568.73 | \$ | 19,000.00 |
| \$ | 62,276.00 | \$ | 55,899.00 | \$ | 60,000.00 | \$ | 31,909.20 | \$ | 34,810.04 | \$ | 40,000.00 |
|  |  |  |  |  |  | \$ | 8,000.00 | \$ | 8,000.00 | \$ | 16,500.00 |
| \$ | 15,000.00 | \$ | 15,000.00 | \$ | - | \$ | - | \$ | - | \$ | - |
| \$ | 581.00 | \$ | 512.00 | \$ | 2,500.00 | \$ | 437.37 | \$ | 477.13 | \$ | 750.00 |
| \$ | 1,504,115.00 | \$ | 1,485,043.00 | \$ | 1,684,796.46 | \$ | 1,312,769.20 | \$ | 1,431,384.58 | \$ | 1,876,703.90 |
| \$ | 1,584,799.00 | \$ | 1,693,093.10 | \$ | 1,679,438.75 | \$ | 1,671,491.73 | \$ | 1,703,410.84 | \$ | 1,827,342.30 |
| \$ | 80,684.00 | \$ | 208,050.10 | -\$ | 5,357.71 | \$ | 358,722.53 | \$ | 272,026.26 | -\$ | 49,361.60 |

## Notes

1 Insurance benefits include not only medical insurance, but also workmans comp insurance and unemployment.
2 Other benefits include longevity payments, accrued vacation, and sick leave
3 Postage includes not only postage but ILL delivery costs.
4. Community Promotions includes attendance and PR at paid community events like the fair, etc.
5. Digital Services include Mango, Overdrive, Hoopla, Newsbank, Ancestry.com, RefUSA, Tumblebooks, ABCMouse.
6. Motion Picture Public Performance Rights (Movie Licensing USA, MPLC)
7. Licensing \& Subscription Services includes charges for our Integrated Library System hosting; software, databases, service licensing (Baker and Taylor); Evergreen costs are being paid from the future automation from 2018, 2019 Evergreen costs of $\$ 20,000$ will be reinserted into the budget.
8. Other contractual services includes Woodlands Cooperative Library Services fees.
9. Management \& Consulting Services include the cost for a strategic planning consultant and will be a one-time payment from budget and will not appear in future budgets.

Total Capital Funds Available: \$ 118,527.97
Half to Major District Projects: \$ 59,263.99
Half to Branches:
59,263.99


Capital Funds Available This Year:
Estimated Branch Capital as of 12/31/2017: Estimated Branch Capital as of $12 / 31 / 2018$ :

| Algansee | Bronson | Coldwater |  | Quincy |  | Sherwood |  | Union Twp. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | Totals

