

As we all know, our elevator has been grounded due to our fire alarm system being inadequate. I requested bids from 3 companies:

- All-Tronics of Battle Creek, our current vendor
- Simplex-Grinnell, the major national company who has the Coldwater Schools contract, coming from a South Bend office
- Approved Protection Systems, from Kalamazoo, who take care of fire systems for County buildings.

I have bids from Simplex-Grinnell and Approved Protection Systems. When I queried All-Tronics, I received this email reply on Feb. 10:

Hello John - we have been discussing options for voice evacuation training to be able to install this system. This training will not available to us until mid April and would increase our project cost by \$2000. If I am correct, in our last discussion with you, you have a quote that would allow you to move this project forward faster than we can at this time. If something changes, I will contact you. Good luck with the process. Thank you for the opportunity and your patience.

That sounds like they are withdrawing from the bid process. I called and left a voicemail to clarify but haven't heard anything back.

All vendors were asked to provide whatever it would take to get us into code compliance. This includes new wiring, pull stations, moving of existing pull stations, new master panel, horns and strobes throughout the building, fire department panel, and new sensors. In addition, we requested public address functionality to be added so we can notify the entire building of closing or emergencies.

Both received quotes are attached. Both companies have excellent reputations. Simplex-Grinnell's bid came in somewhat cheaper, but doesn't note what the monitoring costs would be. When I inquired they told me it would be \$420/yr. Approved Protection Systems' monitoring cost would be \$480/yr. We are currently paying \$623.4/yr. for monitoring.

Whichever company is chosen, I would recommend paying for it from the undesignated fund balance which, as the audit shows, was \$922,541 as of 12/31/2015. Coldwater's capital fund is only at \$23,398.

Submitted by John Rucker



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 Suite 300  
 SOUTH BEND, IN 46628-4371  
 (574) 323 2850  
 FAX: (574) 323 2874  
 www.simplexgrinnell.com

## SimplexGrinnell Quotation

TO:  
 Branch District Library  
 10 E. CHICAGO ST.  
 COLDWATER, MI 49036

Project: Branch District Library - Fire  
 Customer Reference: Branch District Library - Fire  
 SimplexGrinnell Reference: 359408803  
 Date: 01/26/2016  
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SimplexGrinnell is pleased to offer for your consideration this quotation for the above project.

QUANTITY	MODEL NUMBER	DESCRIPTION
<b>Material List</b>		
Material List		
16	4099-9006	STATION-LED, DA PUSH ADDR
44	4098-9714	PHOTO SENSOR
6	4098-9733	HEAT SENSOR
50	4098-9792	SENSOR BASE
3	4090-9002	RELAY IAM
3	4090-9802	COVER-ADDRESS MODULE SURFACE
2	4098-9756	DUCT SENSOR HOUSING-4-WIRE
2	2098-9806	REMOTE TEST STATION
2	4098-9857	SAMPLING TUBE 73", PLASTIC
6	49VO-WRF	VO Wall Red FIRE
5	4906-9254	MC TA S/V CEILING MT RND WHITE
19	4906-9251	MC TRUEALERT S/V WALL MT RED
30	4081-9018	10K 1WATT EOLR HARNESS
1	DPFA	DP FIRE ALARM
49	2975-9145	BOX/A-V DEVICE RED
Panel Material List		
1	2975-9446	3 BAY BB/GDOOR/DRESS PNL PLAT
1	4603-9101	LCD ANNUNCIATOR
1	ETHEDROP	ETHERNET-NETWORK COMPATIBLE
2	2081-9275	BATTERY 18AH
New configuration		
1	4100-9314	EPS INFOALARM 120V DOMESTIC
2	4100-0011	FACTORY USE ONLY-AUDIO SHIPKIT
1	4100-0634	POWER DISTRIBUTION MODULE 120V
1	4100-1241	MESSAGE EXPANSION, 8 MINUTES
6	4100-1279	2 BLANK DISPLAY MODULE
1	4100-1288	64/64 LED/SWITCH CONTROLLER
1	4100-1314	100W AMP W/6 B NACS 120VAC 25V
1	4100-2302	8 SLOT EXP BAY FILLER PANEL
1	4100-6080	SERIAL DACT SIDE MOUNT
1	4100-9620	BASIC AUDIO W/MIKE-ANALOG
1	41002153	INDICATOR ONLY 3 BAY GLASS
1	41007905	FACTORY BUILT-MAIN CONFIGURED



### SimplexGrinnell Quotation

QUANTITY	MODEL NUMBER	DESCRIPTION
	Professional Services - Material List	
	DSGN LAB	DESIGN LABOR
	CAD LAB	CAD LABOR
	PM LAB	PROJECT/CONSTRUCTION MGMT
	Technical Services - Material List	
	COMM LAB	Commissioning Labor
	<b>Electrical</b>	
	Electrical	
	DPINSTAL	SUB INSTALL LABOR

**Total net selling price, FOB shipping point, \$43,985.00**

Comments

**Please read the notes below and call if you have any questions.**

**Contact Information:**

Matt McGlothlen  
 Electronic System Sales Representative  
 574-323-2850  
 574-2501872  
 mmcglathlen@simplexgrinnell.com

**SimplexGrinnell's Proposal**

This proposal includes the devices as indicated on the referenced documents, installed by the electrical contractor (provided by Simplex), to the electrical contractor's provided wire, conduit, and standard boxes.

The scope is to provide a new Fire Alarm system for Branch County Public Library. SimplexGrinnell will provide the material, programming, testing, and certification of the Fire Alarm. This is a new Voice Evacuation System.

Electrical will provide wiring, termination, addressing, and rough in of devices, mounting of system panels, dedicated 120VAC connections to panels, conduit associated with fire alarm system, cable, cable management, and fire caulking. All system wiring to be installed in accordance with NFPA 72, NEC 770, and manufacturer listed recommendations. All wiring provided by owner to be free of open's, shorts, grounds, or faults.

- **WARRANTY INFORMATION.** Per previous agreement, Simplex Grinnell provides standard ONE year warranty on all peripheral devices for (from date of system commissioning,) including panel(s), upon certification of the system...

## SimplexGrinnell Quotation

### Comments (continued)

- Simplex Grinnell has included in our price, a one-phased, turn-over price, complete with project programming. Pre-site visits have been incorporated with our project, for each system (broken out into sub-panels per floor), to verify correct wiring, wiring methods, sequence of operation, and preliminary review of all systems provided with this proposal. It is the intent of Simplex Grinnell as a preferred vendor and communications specialist, to provide substantial completion, support services, and advising on all equipment provided. This is including training for the electrical contractor prior to system installation.

For this Quote to be valid it must be signed and returned to SimplexGrinnell **within 30 days**.

### **THIS PROPOSAL IS BASED UPON ONLY THOSE ITEMS DENOTED BY "[X]":**

- Specification section:
- Information from plans
- Up to and including addendum:
- Customer provided bill of material
- Verbal request
- Value engineering
- Design Build
- Simplex Grinnell Turn-Key RFP

### **THIS QUOTATION INCLUDES ONLY THOSE ITEMS DENOTED BY "[X]":**

- Equipment as listed
- CAD Drawing Fees from Architect
- Demolition of existing fire alarm devices
- State Sales Tax
- Freight (F.O.B. shipping point)
- Shop Drawings
- Panel terminations
- Technical installation support including programming
- Permit
- Inspection Fees
- Payment/Performance Bonds
- 1 functional system certification test, **for provided devices only.**
- 1 AHJ test
- All Programming and Testing
- Close out documentation
- Interface to non-SimplexGrinnell provided equipment i.e.: HVAC and elevator (HOOD SYSTEM)
- Transient voltage suppression
- Two year warranty
- Monitoring for two year
- Extended Warranty
- PMA
- AHCA Inspection
- UL Certification

## SimplexGrinnell Quotation

Comments (continued)

THIS QUOTATION DOES NOT INCLUDE THE FOLLOWING:

\*Fire protection switches or gas solenoids

\*Remote station monitoring contract (available upon request)

\*Knox box

\*Fire watch

\*No asbestos abatement is identified, expected or included in this contract. All policies

And procedures referenced in the specification will be followed as required.

\*No Lead paint abatement is identified, expected or included in this contract. All

Policies and procedures referenced in the specification will be followed as required.

\*Shift Work

\*Overtime

\*Phasing

It is SimplexGrinnell's (SG) understanding that the equipment listed below represent the work to be accomplished in its entirety and no additional work or materials is expected or required. Work will be done to Library's expectations.

SimplexGrinnell will only accept this quote to be signed and returned within 30 days of date given.

ADDITIONAL NOTES:

When SimplexGrinnell is awarded this project by you we will need:

- This Quote signed and the PO included will need to reference this proposal # and amount
- Your Tax Exempt Certificate (For this Project Specifically.)
- Your CAD for this project given to

When the contract is awarded for the purposed project, stated above, the following information has been provided for communication and ease of contact for the contractors involved and owner:



Project: Branch District Library - Fire  
Customer Reference: Branch District Library - Fire  
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Date: 01/26/2016  
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## SimplexGrinnell Quotation

Comments (continued)

### Simplex Grinnell Contact Information

**For Management of Job, Concerns with job, please call/email:**

**Ken Tockstein** | Operations Manager

3600 McGill St Suite 300 South Bend Indiana United States

Mobile: 616-262-9792 / Office: 616-802-3326 / Fax: 616-784-0346

[ktockstein@simplexgrinnell.com](mailto:ktockstein@simplexgrinnell.com) <<mailto:ribouchard@simplexgrinnell.com>>  
[www.tycosimplexgrinnell.com](http://www.tycosimplexgrinnell.com) <<http://www.simplexgrinnell.com/>>

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Quotation is valid for a period of **30 days ONLY** unless modified in writing by SimplexGrinnell.

All work is to be performed during normal SimplexGrinnell hours of 8am to 5pm Monday through Friday with the exception of company sponsored holidays unless specifically noted otherwise.

We reserve the right to correct this quote for errors and omissions.

**1. Payment.** Payments shall be invoiced and due in accordance with the terms and conditions set forth above. Work performed on a time and material basis shall be at the then-prevailing Company rate for material, labor, and related items, in effect at the time supplied under this Agreement. Company shall invoice Customer for progress payments to one hundred (100%) percent based upon equipment delivered or stored, and services performed. Customers without established satisfactory credit shall make payments of cash in advance, upon delivery or as otherwise specified by Company. Where Customer establishes and maintains satisfactory credit, payments shall be due and payable thirty (30) days from date of invoice. Company reserves the right to revoke or modify Customer's credit at its sole discretion. The Customer's failure to make payment when due is a material breach of this Agreement.

If Customer fails to make any payment when due, in addition to any other rights and remedies available, Company shall have the right, at Company's sole discretion, to stop performing any Services and/or withhold further deliveries of materials, until the account is current. In the event payment is not received when due, Company may, at its discretion, assess late fees at the rate of 1.5% per month or the maximum rate allowed by law. Customer agrees to pay all costs of collection, including without limitation costs, fees, and attorneys' fees. Customer's failure to make payment when due is a material breach of this Agreement until the account is current.

**2. Pricing.** The pricing set forth in this Agreement is based on the number of devices to be installed and services to be performed as set forth in the Scope of Work ("Equipment" and "Services"). If the actual number of devices installed or services to be performed is greater than that set forth in the Scope of Work, the price will be increased accordingly. If this Agreement extends beyond one year, SimplexGrinnell may increase prices upon notice to the Customer. Customer agrees to pay all taxes, permits, and other charges, including but not limited to state and local sales and excise taxes, however designated, levied or based on the service charges pursuant to this Agreement.

**3. Alarm Monitoring Services.** Any reference to alarm monitoring services in this Agreement is included for pricing purposes only. Alarm monitoring services are performed pursuant to the terms and conditions of Company's standard alarm monitoring services agreement.

**4. Code Compliance.** Company does not undertake an obligation to inspect for compliance with laws or regulations unless specifically stated in the Scope of Work. Customer acknowledges that the Authority Having Jurisdiction (e.g. Fire Marshal) may establish additional requirements for compliance with local codes. Any additional services or equipment required will be provided at an additional cost to Customer.

**5. Limitation of Liability; Limitations of Remedy.** It is understood and agreed by the Customer that Company is not an insurer and that insurance coverage, if any, shall be obtained by the Customer and that amounts payable to company hereunder are based upon the value of the services and the scope of liability set forth in this Agreement and are unrelated to the value of the Customer's property and the property of others located on the premises. Customer agrees to look exclusively to the Customer's insurer to recover for injuries or damage in the event of any loss or injury and that Customer releases and waives all right of recovery against Company arising by way of subrogation. Company makes no guaranty or Warranty, including any implied warranty of merchantability or fitness for a particular purpose that equipment or services supplied by Company will detect or avert occurrences or the consequences therefrom that the equipment or service was designed to detect or avert. It is impractical and extremely difficult to fix the actual

damages, if any, which may proximately result from failure on the part of Company to perform any of its obligations under this Agreement. Accordingly, Customer agrees that, Company shall be exempt from liability for any loss, damage or injury arising directly or indirectly from occurrences, or the consequences therefrom, which the equipment or service was designed to detect or avert. Should Company be found liable for any loss, damage or injury arising from a failure of the equipment or service in any respect, Company's liability shall be limited to an amount equal to the Agreement price (as increased by the price for any additional work) or where the time and material payment term is selected, Customer's time and material payments to Company. Where this Agreement covers multiple sites, liability shall be limited to the amount of the payments allocable to the site where the incident occurred. Such sum shall be complete and exclusive. If Customer desires Company to assume greater liability, the parties shall amend this Agreement by attaching a rider setting forth the amount of additional liability and the additional amount payable by the Customer for the assumption by Company of such greater liability, provided however that such rider shall in no way be interpreted to hold Company as an insurer. IN NO EVENT SHALL COMPANY BE LIABLE FOR ANY DAMAGE, LOSS, INJURY, OR ANY OTHER CLAIM ARISING FROM ANY SERVICING, ALTERATIONS, MODIFICATIONS, CHANGES, OR MOVEMENTS OF THE COVERED SYSTEM(S) OR ANY OF ITS COMPONENT PARTS BY THE CUSTOMER OR ANY THIRD PARTY. COMPANY SHALL NOT BE LIABLE FOR INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND, INCLUDING BUT NOT LIMITED TO DAMAGES ARISING FROM THE USE, LOSS OF THE USE, PERFORMANCE, OR FAILURE OF THE COVERED SYSTEM(S) TO PERFORM. The limitations of liability set forth in this Agreement shall inure to the benefit of all parents, subsidiaries and affiliates of company, whether direct or indirect, company's employees, agents, officers and directors.

**6. Reciprocal Waiver of Claims (SAFETY Act).** Certain of SimplexGrinnell's systems and services have received Certification and/or Designation as Qualified Anti-Terrorism Technologies ("QATT") under the Support Anti-terrorism by Fostering Effective Technologies Act of 2002, 6 U.S.C. §§ 441-444 (the "SAFETY Act"). As required under 6 C.F.R. 25.5 (e), to the maximum extent permitted by law, SimplexGrinnell and Customer hereby agree to waive their right to make any claims against the other for any losses, including business interruption losses, sustained by either party or their respective employees, resulting from an activity resulting from an "Act of Terrorism" as defined in 6 C.F.R. 25.2, when QATT have been deployed in defense against, response to, or recovery from such Act of Terrorism.

**7. General Provisions.** Customer has selected the service level desired after considering and balancing various levels of protection afforded, and their related costs. Customer acknowledges and agrees that by this Agreement, Company, unless specifically stated, does not undertake any obligation to be 2000 compliant, which shall mean, capable of correctly handling the processing of calendar dates before or after December 31, 1999. All work to be performed by Company will be performed during normal working hours of normal working days (8:00 a.m. – 5:00 p.m., Monday through Friday, excluding Company holidays), as defined by Company, unless additional times are specifically described in this Agreement.

Company will perform the services described in the Scope of Work section ("Services") for one or more system(s) or

equipment as described in the Scope of Work section or the listed attachments ("Covered System(s)").

The Customer shall promptly notify Company of any malfunction in the Covered System(s) which comes to Customer's attention. This Agreement assumes the Covered System(s) are in operational and maintainable condition as of the Agreement date. If, upon initial inspection, Company determines that repairs are recommended, repair charges will be submitted for approval prior to any work. Should such repair work be declined Company shall be relieved from any and all liability arising therefrom. UNLESS OTHERWISE SPECIFIED IN THIS AGREEMENT, ANY INSPECTION (AND, IF SPECIFIED, TESTING) PROVIDED UNDER THIS AGREEMENT DOES NOT INCLUDE ANY MAINTENANCE, REPAIRS, ALTERATIONS, REPLACEMENT OF PARTS, OR ANY FIELD ADJUSTMENTS WHATSOEVER, NOR DOES IT INCLUDE THE CORRECTION OF ANY DEFICIENCIES IDENTIFIED BY COMPANY TO CUSTOMER. COMPANY SHALL NOT BE RESPONSIBLE FOR EQUIPMENT FAILURE OCCURRING WHILE COMPANY IS IN THE PROCESS OF FOLLOWING ITS INSPECTION TECHNIQUES, WHERE THE FAILURE ALSO RESULTS FROM THE AGE OR OBSOLESCENCE OF THE ITEM OR DUE TO NORMAL WEAR AND TEAR. THIS AGREEMENT DOES NOT COVER SYSTEMS, EQUIPMENT, COMPONENTS OR PARTS THAT ARE BELOW GRADE, BEHIND WALLS OR OTHER OBSTRUCTIONS OR EXTERIOR TO THE BUILDING, ELECTRICAL WIRING, AND PIPING.

**8. Customer Responsibilities.** Customer shall furnish all necessary facilities for performance of its work by Company, adequate space for storage and handling of materials, light, water, heat, heat tracing, electrical service, local telephone, watchman, and crane and elevator service and necessary permits. Where wet pipe system is installed, Customer shall supply and maintain sufficient heat to prevent freezing of the system. Customer shall promptly notify Company of any malfunction in the Covered System(s) which comes to Customer's attention. This Agreement assumes any existing system(s) are in operational and maintainable condition as of the Agreement date. If, upon initial inspection, Company determines that repairs are recommended, repair charges will be submitted for approval prior to any work. Should such repair work be declined Company shall be relieved from any and all liability arising therefrom.

Customer shall further:

- supply required schematics and drawings unless they are to be supplied by Company in accordance with this Agreement;
- Provide a safe work environment, in the event of an emergency or Covered System(s) failure, take reasonable safety precautions to protect against personal injury, death, and property damage, continue such measures until the Covered System(s) are operational, and notify Company as soon as possible under the circumstances.
- Provide Company access to any system(s) to be serviced,
- Comply with all laws, codes, and regulations pertaining to the equipment and/or services provided under this agreement.

**9. Excavation.** In the event the Work includes excavation, Customer shall pay, as an extra to the contract price, the cost of any additional work performed by Company due to water, quicksand, rock or other unforeseen condition or obstruction encountered or shoring required.

**10. Structure and Site Conditions.** While employees of Company will exercise reasonable care in this respect, Company shall be under no responsibility for loss or damage due to the character, condition or use of foundations, walls, or other structures not erected by it or resulting from the excavation in proximity thereto, or for damage resulting from concealed piping, wiring, fixtures, or other equipment or condition of water pressure. All shoring or protection of



**SALE AND INSTALLATION AGREEMENT**  
(continued)

foundation, walls or other structures subject to being disturbed by any excavation required hereunder shall be the responsibility of Customer. Customer shall have all things in readiness for installation including, without limitation, structure to support the sprinkler system and related equipment (including tanks), other materials, floor or suitable working base, connections and facilities for erection at the time the materials are delivered. In the event Customer fails to have all things in readiness at the time scheduled for receipt of materials, Customer shall reimburse Company for all expenses caused by such failure. Failure to make areas available to Company during performance in accordance with schedules that are the basis for Company's proposal shall be considered a failure to have things in readiness in accordance with the terms of this Agreement.

**11. Confined Space.** If access to confined space by Company is required for the performance of Services, Services shall be scheduled and performed in accordance with Company's then-current hourly rate.

**12. Hazardous Materials.** Customer represents that, except to the extent that Company has been given written notice of the following hazards prior to the execution of this Agreement, to the best of Customer's knowledge there is no:

- "permit confined space," as defined by OSHA,
- risk of infectious disease,
- need for air monitoring, respiratory protection, or other medical risk,
- asbestos, asbestos-containing material, formaldehyde or other potentially toxic or otherwise hazardous material contained in or on the surface of the floors, walls, ceilings, insulation or other structural components of the area of any building where work is required to be performed under this Agreement.

All of the above are hereinafter referred to as "Hazardous Conditions".

Company shall have the right to rely on the representations listed above. If hazardous conditions are encountered by Company during the course of Company's work, the discovery of such materials shall constitute an event beyond Company's control and Company shall have no obligation to further perform in the area where the hazardous conditions exist until the area has been made safe by Customer as certified in writing by an independent testing agency, and Customer shall pay disruption expenses and re-mobilization expenses as determined by Company.

This Agreement does not provide for the cost of capture, containment or disposal of any hazardous waste materials, or hazardous materials, encountered in any of the Covered System(s) and/or during performance of the Services. Said materials shall at all times remain the responsibility and property of Customer. Company shall not be responsible for the testing, removal or disposal of such hazardous materials.

**13. OSHA Compliance.** Customer shall indemnify and hold Company harmless from and against any and all claims, demands and/or damages arising in whole or in part from the enforcement of the Occupational Safety Health Act (and any amendments or changes thereto) unless said claims, demands or damages are a direct result of causes within the exclusive control of Company.

**14. Interferences.** Customer shall be responsible to coordinate the work of other trades (including but not limited to ducting, piping, and electrical) and for and additional costs incurred by Company arising out of interferences to Company's work caused by other trades.

**15. Modifications and Substitutions.** Company reserves the right to modify materials, including substituting materials of later design, providing that such modifications or substitutions will not materially affect the performance of the Covered System(s).

**16. Changes, Alterations, Additions.** Changes, alterations and additions to the Scope of Work, plans, specifications or construction schedule shall be invalid unless approved in writing by Company. Should changes be approved by Company, that increase or decrease the cost of the work to Company, the parties shall agree, in writing, to the change in price prior to

performance of any work. However, if no agreement is reached prior to the time for performance of said work, and Company elects to perform said work so as to avoid delays, then Company's estimate as to the value of said work shall be deemed accepted by Customer. In addition, Customer shall pay for all extra work requested by Customer or made necessary because of incompleteness or inaccuracy of plans or other information submitted by Customer with respect to the location, type of occupancy, or other details of the work to be performed. In the event the layout of Customer's facilities has been altered, or is altered by Customer prior to the completion of the Work, Customer shall advise Company, and prices, delivery and completion dates shall be changed by Company as may be required.

**17. Commodities Availability.** Company shall not be responsible for failure to provide services, deliver products, or otherwise perform work required by this Agreement due to lack of available steel products or products made from plastics or other commodities. 1) In the event Company is unable, after reasonable commercial efforts, to acquire and provide steel products, or products made from plastics or other commodities, if required to perform work required by this Agreement, Customer hereby agrees that Company may terminate the Agreement, or the relevant portion of the Agreement, at no additional cost and without penalty. Customer agrees to pay Company in full for all work performed up to the time of any such termination. 2) If Company is able to obtain the steel products or products made from plastics or other commodities, but the price of any of the products has risen by more than 10% from the date of the bid, proposal or date Company executed this Agreement, whichever occurred first, then Company may pass through that increase through a reasonable price increase to reflect increased cost of materials.

**18. Project Claims.** Any claim of failure to perform against Company arising hereunder shall be deemed waived unless received by Company, in writing specifically setting forth the basis for such claim, within ten (10) days after such claims arises.

**19. Backcharges.** No charges shall be levied against the Seller unless seventy-two (72) hours prior written notice is given to Company to correct any alleged deficiencies which are alleged to necessitate such charges and unless such alleged deficiencies are solely and directly caused by Company.

**20. System Equipment.** The purchase of equipment or peripheral devices (including but not limited to smoke detectors, passive infrared detectors, card readers, sprinkler system components, extinguishers and hoses) from Company shall be subject to the terms and conditions of this Agreement. If, in Company's sole judgment, any peripheral device or other system equipment, which is attached to the Covered System(s), whether provided by Company or a third party, interferes with the proper operation of the Covered System(s), Customer shall remove or replace such device or equipment promptly upon notice from Company. Failure of Customer to remove or replace the device shall constitute a material breach of this Agreement. If Customer adds any third party device or equipment to the Covered System(s), Company shall not be responsible for any damage to or failure of the Covered System(s) caused in whole or in part by such device or equipment.

**21. Reports.** Where inspection and/or test services are selected, such inspection and/or test shall be completed on Company's then current Report form, which shall be given to Customer, and, where applicable, Company may submit a copy thereof to the local authority having jurisdiction. The Report and recommendations by Company are only advisory in nature and are intended to assist Customer in reducing the risk of loss to property by indicating obvious defects or impairments noted to the system and equipment inspected and/or tested. They are not intended to imply that no other defects or hazards exist or that all aspects of the Covered System(s), equipment, and components are under control at the time of inspection. Final responsibility for the condition and operation of the Covered System(s) and equipment and components lies with Customer.

**22. Limited Warranty.** Subject to the limitations below, Company warrants any equipment (as distinguished from the Software) installed pursuant to this Agreement to be free from defects in material and workmanship under normal use for a period of one (1) year from the date of first beneficial use or all or any part of the Covered System(s) or 18 months after Equipment shipments, whichever is earlier, provided however, that Company's sole liability, and Customer's sole remedy, under this limited warranty shall be limited to the repair or replacement of the Equipment or any part thereof, which Company determines is defective, at Company's sole option and subject to the availability of service personnel and parts, as determined by Company. Company warrants expendable items, including, but not limited to, video and print heads, television camera tubes, video monitor displays tubes, batteries and certain other products in accordance with the applicable manufacturer's warranty. Company does not warrant devices designed to fail in protecting the System, such as, but not limited to, fuses and circuit breakers.

Company warrants that any Company software described in this Agreement, as well as software contained in or sold as part of any Equipment described in this Agreement, will reasonably conform to its published specifications in effect at the time of delivery and for ninety (90) days after delivery. However, Customer agrees and acknowledges that the software may have inherent defects because of its complexity. Company's sole obligation with respect to software, and Customer's sole remedy, shall be to make available published modifications, designed to correct inherent defects, which become available during the warranty period.

If Repair Services are included in this Agreement, Company warrants that its workmanship and material for repairs made pursuant to this Agreement will be free from defects for a period of ninety (90) days from the date of furnishing.

**EXCEPT AS EXPRESSLY SET FORTH HEREIN, COMPANY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WITH RESPECT TO THE SERVICES PERFORMED OR THE PRODUCTS, SYSTEMS OR EQUIPMENT, IF ANY, SUPPORTED HEREUNDER. COMPANY MAKES NO WARRANTY OR REPRESENTATION, AND UNDERTAKES NO OBLIGATION TO ENSURE BY THE SERVICES PERFORMED UNDER THIS AGREEMENT, THAT COMPANY'S PRODUCTS OR THE SYSTEMS OR EQUIPMENT OF THE CUSTOMER WILL CORRECTLY HANDLE THE PROCESSING OF CALENDAR DATES BEFORE OR AFTER DECEMBER 31, 1999.**

Warranty service will be performed during Company's normal working hours. If Customer requests warranty service at other than normal working hours, service will be performed at Company's then current rates for after hours services. All repairs or adjustments that are or may become necessary shall be performed by and authorized representative of Company. Any repairs, adjustments or interconnections performed by Customer or any third party shall void all warranties.

**23. Indemnity.** Customer agrees to indemnify, hold harmless and defend Company against any and all losses, damages, costs, including expert fees and costs, and expenses including reasonable defense costs, arising from any and all third party claims for personal injury, death, property damage or economic loss, including specifically any damages resulting from the exposure of workers to Hazardous Conditions whether or not Customer pre-notifies Company of the existence of said hazardous conditions, arising in any way from any act or omission of Customer or Company relating in any way to this Agreement, including but not limited to the Services under this Agreement, whether such claims are based upon contract, warranty, tort (including but not limited to active or passive negligence), strict liability or otherwise. Company reserves the right to select counsel to represent it in any such action.

**24. Insurance.** Customer shall name Company, its officers, employees, agents, subcontractors, suppliers, and





SALE AND INSTALLATION AGREEMENT
(continued)

representatives as additional insureds on Customer's general liability and auto liability policies.

25. Termination. Any termination under the terms of this Agreement shall be made in writing. In the event Customer terminates this Agreement prior to completion for any reason not arising solely from Company's performance or failure to perform, Customer understands and agrees that Company will incur costs of administration and preparation that are difficult to estimate or determine. Accordingly, should Customer terminate this Agreement as described above, Customer agrees to pay all charges incurred for products and equipment installed and services performed, and in addition pay an amount equal to twenty (20%) percent of the price of products and equipment not yet delivered and Services not yet performed, return all products and equipment delivered and pay a restocking fee of twenty (20%) percent of the price of products or equipment returned.

Company may terminate this Agreement immediately at its sole discretion upon the occurrence of any Event of Default as hereinafter defined. Company may also terminate this Agreement at its sole discretion upon notice to Customer if Company's performance of its obligations under this Agreement becomes impracticable due to obsolescence of equipment at Customer's premises or unavailability of parts.

26. No Option to Solicit. Customer shall not, directly or indirectly, on its own behalf or on behalf of any other person, business, corporation or entity, solicit or employ any Company employee, or induce any Company employee to leave his or her employment with Company, for a period of two years after the termination of this Agreement.

27. Default. An Event of Default shall be 1) failure of the Customer to pay any amount within ten (10) days after the amount is due and payable, 2) abuse of the System or the Equipment, 3) dissolution, termination, discontinuance, insolvency or business failure of Customer. Upon the occurrence of an Event of Default, Company may pursue one or more of the following remedies, 1) discontinue furnishing Services, 2) by written notice to Customer declare the balance of unpaid amounts due and to become due under the this Agreement to be immediately due and payable, provided that all past due amounts shall bear interest at the rate of 1 1/2% per month (18% per year) or the highest amount permitted by law, 3) receive immediate possession of any equipment for which Customer has not paid. 4) proceed at law or equity to enforce performance by Customer or recover damages for breach of this Agreement, and 5) recover all costs and expenses, including without limitation reasonable attorneys' fees, in connection with enforcing or attempting to enforce this Agreement.

28. Exclusions. Unless expressly included in the Scope of Work, this Agreement expressly excludes, without limitation, testing inspection and repair of duct detectors, beam detectors, and UV/IR equipment; provision of fire watches; clearing of ice blockage; draining of improperly pitched piping; replacement of batteries; recharging of chemical suppression systems; reloading of, upgrading, and maintaining computer software; system upgrades and the replacement of obsolete systems, equipment, components or parts; making repairs or replacements necessitated by reason of negligence or misuse of components or equipment or changes to Customer's premises, vandalism, corrosion (including but not limited to micro-bacterially induced corrosion ("MIC")), power failure, current fluctuation, failure due to non-Company installation, lightning, electrical storm, or other severe weather, water, accident, fire, acts of God or any other cause external to the Covered System(s). Repair Services provided pursuant to this Agreement do not cover and specifically excludes system upgrades and the replacement of obsolete systems, equipment, components or parts. All such services may be provided by Company at Company's sole discretion at an additional charge. If Emergency Services are expressly included in the scope of work section, the Agreement price does not include travel expenses.

29. Force Majeure; Delays. Company shall not be liable for any damage or penalty for delays or failure to perform work due to acts of God, acts or omissions of Customer, acts of civil or military authorities, Government regulations or priorities, fires, epidemics, quarantine, restrictions, war, riots, civil disobedience or unrest, strikes, delays in transportation, vehicle shortages, differences with workmen, inability to obtain necessary labor, material or manufacturing facilities, defaults of Company's subcontractors, failure or delay in furnishing complete information by Customer with respect to location or other details of work to be performed, impossibility or impracticability of performance or any other cause or causes beyond Company's control, whether or not similar to the foregoing. In the event of any delay caused as aforesaid, completion shall be extended for a period equal to any such delay, and this contract shall not be void or voidable as a result of the delay. In the event work is temporarily discontinued by any of the foregoing, all unpaid installments of the contract price, less an amount equal to the value of material and labor not furnished, shall be due and payable upon receipt of invoice by Customer.

30. One-Year Limitation on Actions; Choice of Law. It is agreed that no suit, or cause of action or other proceeding shall be brought against either party more than one (1) year after the accrual of the cause of action or one (1) year after the claim

arises, whichever is shorter, whether known or unknown when the claim arises or whether based on tort, contract, or any other legal theory. The laws of Massachusetts shall govern the validity, enforceability, and interpretation of this Agreement.

31. Assignment. Customer may not assign this Agreement without Company's prior written consent. Company may assign this Agreement to an affiliate without obtaining Customer's consent.

32. Entire Agreement. The parties intend this Agreement, together with any attachments or Riders (collectively the "Agreement") to be the final, complete and exclusive expression of their Agreement and the terms and conditions thereof. This Agreement supersedes all prior representations, understandings or agreements between the parties, written or oral, and shall constitute the sole terms and conditions of sale for all equipment and services. No waiver, change, or modification of any terms or conditions of this Agreement shall be binding on Company unless made in writing and signed by an Authorized Representative of Company.

33. Severability. If any provision of this Agreement is held by any court or other competent authority to be void or unenforceable in whole or in part, this Agreement will continue to be valid as to the other provisions and the remainder of the affected provision.

34. Legal Fees. Company shall be entitled to recover from the customer all reasonable legal fees incurred in connection with Company enforcing the terms and conditions of this Agreement.

35. License Information (Security System Customers): AL Alabama Electronic Security Board of Licensure 7956 Vaughn Road, Pmb 392, Montgomery, Alabama 36116 (334) 264-9388: AR Regulated by: Arkansas Board of Private Investigators And Private Security Agencies, #1 State Police Plaza Drive, Little Rock 72209 (501)618-8600: CA Alarm company operators are licensed and regulated by the Bureau of Security and Investigative Services, Department of Consumer Affairs, Sacramento, Ca, 95814. Upon completion of the installation of the alarm system, the alarm company shall thoroughly instruct the purchaser in the proper use of the alarm system. Failure by the licensee, without legal excuse, to substantially commence work within 20 days from the approximate date specified in the agreement when the work will begin is a violation of the Alarm Company Act: NY Licensed by N.Y.S. Department of the State: TX Texas Commission on Private Security, 5805 N. Lamar Blvd., Austin, 78752-4422, 512-424-7710. License numbers available at www.simplexgrinnell.com or contact your local SimplexGrinnell office.

(Rev. 10/08)

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IMPORTANT NOTICE TO CUSTOMER

In accepting this Proposal, Customer agrees to the terms and conditions contained herein including those on the following pages of this Agreement and any attachments or riders attached hereto that contain additional terms and conditions. It is understood that these terms and conditions shall prevail over any variation in terms and conditions on any purchase order or other document that the Customer may issue. Any changes in the system requested by the Customer after the execution of this Agreement shall be paid for by the Customer and such changes shall be authorized in writing. ATTENTION IS DIRECTED TO THE LIMITATION OF LIABILITY, WARRANTY, INDEMNITY AND OTHER CONDITIONS ON THE FOLLOWING PAGES. This Proposal shall be void if not accepted in writing within thirty (30) days from the date of the Proposal.

Offered By: SimplexGrinnell LP License#:
3600 W MCGILL ST
Suite 300
SOUTH BEND, IN 46628-4371
Telephone: (574) 323 2850
Representative:
Accepted By: (Customer)
Company:
Address:
Signature:
Title:
P.O.#: Date:



## Approved Protection Systems

Since 1929

2513 N. Burdick Street  
Kalamazoo, MI 49007  
(269) 342-2748

February 10, 2016

Mr. John Rucker, Asst. Director/Systems Administrator  
Branch District Library  
10 E. Chicago St.  
Coldwater MI 49036

Reference: **Fire Alarm System / Voice Evacuation**

Dear John,

We are pleased to offer our proposal for replacement of your existing fire alarm system with necessary upgrades to current Michigan adopted codes and standards. The system provided will be analog/addressable and will incorporate the elevator recall devices as required by the Michigan Elevator Code. The following is the list of equipment and services provided under this proposal:

### **Equipment and Services – Base System:**

- 1 - Gamewell/FCI S-3 control panel, single loop, analog/addressable
- 1 - Fire-Vac IV emergency voice package, 50 watt, w/ microphone
- 1 - DACT digital communicator
- 1 - LCD-SLP remote annunciator w/ remote microphone station
- 1 - Surge suppressor, 120VAC
- 4 - Battery, 12V, 7AH, sealed lead-acid
- 44 - ASD-PL2F smoke detector, photoelectric, analog/addressable, w/ base
- 3 - ATD-RL2F heat detector, temperature as required by ambient conditions
- 14 - MS-7AF manual pull station, dual action, addressable, w/ surface box
- 14 - SB-I/O surface mount back box (manual pull station)
- 2 - DNR duct smoke detector, w/ sample tube and relay
- 3 - AOM-2RF relay module (elevator control)
- 14 - SPSR speaker/strobe, multi-candela, red, wall mount
- 12 - SR strobe, multi-candela, red, wall mount
- Freight to job site
- Design drawings and submittals
- Electrical permit
- Materials to install
- Labor to install, check and test

Our price for the above equipment and services will be:

**Forty Seven Thousand One Hundred Eighty One and ----- 00/100 dollars  
(\$47,181.00)**

**EXCEPTIONS AND CLARIFICATIONS:**

1. The above price does not include the following items:
  - A. Any additional equipment in excess of code requirements, if required by local authorities having jurisdiction.
  - B. Painting, patching, wallpapering, or fireproofing of necessary penetrations.
  - C. Union labor or prevailing wage rates.
  - D. Repair or replacement of plaster, moldings, and trim if necessary to be removed to accommodate installation.
  - E. Michigan state sales tax on materials.
  - F. Non-standard working hours, holidays, or weekends.
  - G. Drawing, design, review, or stamping of drawings, by PE or associated fees.
  - H. Additional trips to job site, caused by circumstances beyond the control of Approved Protection Systems.
  - I. The items and descriptions quoted are estimates only and we reserve the right to add, delete, or change devices or equipment and specifications to best fit the installation and building design.
  - J. Off-site monitoring charges (Monitoring fees will be **\$40.00** per month, billed annually, one year in advance - **\$480.00** total).
  - K. Phone line charges, toll charges or additional fees associated with phone service.
  - L. Installation of phone lines (2) at control panel location.

We appreciate the opportunity to provide this quotation. If you should have any questions regarding this quotation or if you need additional information, please feel free to call at your convenience.

Respectfully,

*Kevin Zeller*

Kevin Zeller  
Account Manager

**Customer Acceptance**

**Signature:** \_\_\_\_\_  
**Name (printed):** \_\_\_\_\_  
**Title:** \_\_\_\_\_  
**Date:** \_\_\_\_\_

**AFP Acceptance**

**Signature:** \_\_\_\_\_  
**Name (printed):** \_\_\_\_\_  
**Title:** \_\_\_\_\_  
**Date:** \_\_\_\_\_